

# Monthly Report

July 1, 2022 - July 31, 2022





Executive Director
Andrew Brisbo



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# **Medical Marijuana Facility Licensing**

# 1. Product Sales

Sales by Product Type					
July 1 – July 31					
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales		
Flower	5,627.54	0	\$9,968,962.14		
Shake/Trim	594.02	0	\$1,035,990.68		
Concentrate	231.05	0	\$1,525,700.21		
Inhalable Compound Concentrate	78.85	0	\$593,727.36		
Vape Cartridge	724.65	0	\$5,113,677.56		
Kief	1.6	0	\$4,839.62		
Infused-Edible	27,880.86	0	\$2,643,490.40		
Infused Non-Edible Solid	264.54	0	\$94,730.20		
Infused Liquid	0	8,871.41	\$133,310.58		
Infused Non-Edible Liquid	0	581.55	\$7,282.60		
July Total	35,403.11	9,452.96	\$21,121,711.35		

Additional Sales Information		
July 1 - July 31		
Category Amount		
Sales To Date (as of Jul 31)	\$1,444,316,073.76	
Sales Deliveries \$835,640.		
Average Retail Flower Price (oz.) \$110.72		

# 2. Plants

Plants			
Active Plants			
As of July 31			
Plant State Number			
Immature	87,635		
Vegetative	308,631		
Flowering	105,676		

Destroyed & Harvested Plants			
July 1 - July 31			
Plant State Number			
Immature - Destroyed	50,633		
Vegetative - Destroyed	16,525		
Flowering - Destroyed	3,621		
Plants Harvested	45,331		

# 3. Packages and Inventory

Packages			
As of July 31			
Package State	Number		
Active	447,170		
On Hold	1,124		
In Transit	3,402		
July 1 - Jul	July 1 - July 31		
Package State Number			
Finished	6,813		

Inventory			
As of July 31			
Category	Amount (lbs.)		
Flower at Growers (Test Passed)	18,678.15		
Flower at Provisioning Centers	20,596.46		
Flower at Processors	58,014.51		
Fresh Frozen Flower at Processors	38,529.48		
Concentrates at Processors	20,507.73		
Infused Solids at Processors	115,362.68		
Infused Liquids at Processors (Fl. Oz.)	64,541.67		

# 4. Transfers

Products Shipped				
July 1 - July 31				
License Type Pounds Shipped Fluid Ounces Shippe				
Grower Class A	2,057.72	0		
Grower Class B	697.72	0		
Grower Class C	36,954.74	0		
Processor	52,614.68	11,206.18		
Provisioning Center	965.15	2,178.13		
Safety Compliance Facility	0.25	0		
Secure Transporter	56,195.35	10,047.31		

Transfers		
July 1 - July 31		
Transfer Type	Number	
Completed	5,123	
Voided	88	

# 5. <u>Initial Applications</u>

Initial Applications					
July 1 - July 31					
License Type	Received	Approved	Denied		
Prequalification	11	18	0		
Grower Class A	1	3	0		
Grower Class B	1	0	0		
Grower Class C	34	40	0		
Processor	4	2	0		
Provisioning Center	5	8	0		
Secure Transporter	0	0	0		
Safety Compliance Facility	0	1	0		
Total	56	72	0		

# 6. Renewal Applications

Renewal Applications					
July 1 - July 31					
License Type	Received	Approved	Denied		
Grower Class A	2	1	0		
Grower Class B	1	1	0		
Grower Class C	28	41	0		
Processor	4	5	0		
Provisioning Center	24	24	0		
Secure Transporter	0	1	0		
Safety Compliance Facility	0	1	0		
Total	59	74	0		

# 7. Active Licenses

Active Licenses									
Grower A	Grower B	Grower C	Processor	Provisioning Center	Safety Compliance	Secure Transporter	Total		
85	17	647	141	447	22	23	1382		

# 8. Application Processing Time

Application Processing Time (Calendar Days)							
July 1 - July 31							
License Type	Initial Applications	Renewal Applications					
Prequalification	25.50	-					
Grower Class A	75.67	34.00					
Grower Class B	-	1.00					
Grower Class C	27.38	26.79					
Processor	298.00	27.20					
Provisioning Center	34.38	14.08					
Safety Compliance Facility	-	113.00					
Secure Transporter	105.00	35.00					
July Step 2 Average	42.56	23.80					
July Total Average	38.30	-					

# 9. Actions Taken by the CRA

Disciplinary Actions Taken by the CRA							
July 1 - July 31							
License Type Warning Formal Complaint Final Order							
Grower Class A	0	1	0				
Grower Class B	0	0	0				
Grower Class C	0	0	0				
Processor	0	0	0				
Provisioning Center	4	1	0				
Secure Transporter	0	1	0				
Safety Compliance Facility	0	0	0				

# 10. Complaints and Investigations

Complaints and Investigations					
July 1 - July 31					
Enforcement & Legal Data	Amount				
Number of Complaints Received	111				
Number of Investigations Opened	91				
Number of Investigations Closed	83				
Average Time to Complete an Investigation (Calendar Days)	49				
Number of Enforcement Actions Taken*	14				
* Includes both MMFL and AU data					

#### 11. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

Provided are all the hearings that have been involved with the CRA, e.g., denials, lawsuits, etc.

Approximate Amounts:0

Denials: 0 Litigation: 0

Circuit Court Appeals: 0

#### 12. Revenue and Expenses

	Application Fees		
	July 1 - July 31		
	Amount		
July	\$33,500		

		Regulatory Assessment Fees							
	July 1 - July 31								
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total	
July	\$3,036	\$0	\$301,905	\$22,520	\$38,918	\$0	\$0	\$366,379	

	Renewal							
	July 1 - July 31							
	Grower Class B Grower Class C Processor Provisioning Center Safety Compliance Facility Secure Transporter							
July	\$5,334	\$5,333	\$252,000	\$56,000	\$252,813	\$0	\$0	\$571,480

	Total Licensing Revenue Collected			
	July 1 - July 31			
	Amount			
July	\$971,359			

	Expenses		
	July 1 - July 31		
	Amount		
State Employee Wages	\$279,252.89		
State Employee Benefits	\$207,798.54		
Materials and Equipment	\$200,907.87		
July Total	\$687,959.30		

# 13. Municipalities Opted In to the MMFLA

Municipalities		
As of July 31		
Opted In		
163		

# 14. Provisioning Centers Approved for Home Delivery

Home Deliveries			
As of July 31			
Provisioning Centers			
313			

# **Adult-Use Establishment Licensing**

# 1. Product Sales

Sales by Product Type							
July 1 - July 31							
Product Type Pounds Sold Fluid Ounces Sold Total Sales							
Flower	46,777.47	0	\$90,996,005.55				
Shake/Trim	8,403.24	0	\$15,630,791.98				
Concentrate	1,383.75	0	\$11,345,893.14				
Inhalable Compound Concentrate	1088.7	0	\$7,492,667.08				
Vape Cartridge	4,551.56	0	\$39,790,393.23				
Kief	1.85	0	\$11,123.75				
Infused-Edible	214,512.39	0	\$22,050,688.43				
Infused Non-Edible Solid	1307.88	0	\$650,389.46				
Infused Liquid	0	309,445.97	\$799,912.49				
Infused Non-Edible Liquid	0	4,008.40	\$50,878.96				
July Total	278,026.84	313,454.37	\$188,818,744.07				

Additional Sales Information			
July 1 - July 31			
Category Amount			
Sales To Date (Jul 31) \$2,953,177,682.16			
Sales Deliveries \$5,422,444.29			
Average Retail Flower Price (oz.) \$121.58			

# 2. Plants

Plants				
Active Plants				
As of July 31, 2022				
Plant State Number				
Immature	330,104			
Vegetative 594,484				
Flowering	416,321			

Destroyed & Harvested Plants					
July 1 - July 31					
Plant State Number					
Immature - Destroyed 107,019					
Vegetative - Destroyed 39,855					
Flowering - Destroyed 12,352					
Plants Harvested 188,252					

# 3. Packages and Inventory

Packages				
As of July 31, 2022				
Package State Number				
Active	1,325,613			
On Hold 1,882				
In Transit 17,785				
July 1 - July 31				
Package State Number				
Finished	59,516			

Inventory		
As of July 31, 2022		
Category	Amount (lbs.)	
Flower at Growers (Test Passed)	61,174.09	
Flower at Retailers	61,828.39	
Flower at Processors	108,585.05	
Fresh Frozen Flower at Processors	82,029.24	
Concentrates at Processors	37,702.59	
Infused Solids at Processors	450,148.80	
Infused Liquids at Processors (Fl. Oz.)	1,120,721.61	

# 4. Transfers

Shipped Products			
July 1 - July 31			
License Type Shipped Pounds Fluid Ounces			
Class A Marijuana Grower	470.70	0	
Class B Marijuana Grower	3,987.65	0	
Class C Marijuana Grower	126,896.31	249.82	
Excess Grower	2,575.16	0	
Microbusiness	30.14	0	
Processor	330,595.97	480,496.10	
Retailer	10,869.52	21,312.45	
Safety Compliance Facility	0	0	
Secure Transporter	396,002.62	432,282.00	

Transfers			
July 1 - July 31			
Transfer Type Number			
Completed 24,045			
Voided 358			

# 5. <u>Initial Applications</u>

	Initial Applications			
	July 1 - July 31			
	Applications Received	Licenses Issued	Licenses Denied	
Prequalification	59	79	0	
Class A Marijuana Grower	1	0	0	
Class B Marijuana Grower	0	9	0	
Class C Marijuana Grower	20	36	0	
Excess Grower	14	9	0	
Processor	10	10	0	
Retailer	14	21	0	
Class A Microbusiness	0	1	0	
Microbusiness	0	0	0	
Secure Transporter	0	0	0	
Safety Compliance Facility	0	2	0	
Designated Consumption Facility	0	0	0	
Educational Research License	0	0	0	
Marihuana Event Organizer	4	2	0	
Temporary Marijuana Event	8	4	0	
Social Equity Class A Marijuana Grower	0	1	0	
Social Equity Class B Marijuana Grower	1	1	0	
Social Equity Class C Marijuana Grower	4	5	0	
Social Equity Excess Grower	0	0	0	
Social Equity Processor	2	2	0	
Social Equity Retailer	2	2	0	
Social Equity Class A Microbusiness	0	0	0	
Social Equity Microbusiness	0	1	0	
Social Equity Secure Transporter	0	0	0	
Social Equity Safety Compliance Facility	0	0	0	
Social Equity Designated Consumption	0	0	0	
Social Equity Marihuana Event Organizer	0	0	0	
Social Equity Marijuana Temporary Event	0	0	0	
July Total	139	185	0	

# 6. Renewal Applications

	Renewal Applications			
	July 1 - July 31			
	Applications Received	Licenses Issued	Licenses Denied	
Class A Marijuana Grower	2	0	0	
Class B Marijuana Grower	6	4	0	
Class C Marijuana Grower	41	48	0	
Excess Grower	1	0	0	
Processor	4	9	0	
Retailer	22	19	0	
Class A Microbusiness	0	0	0	
Microbusiness	2	2	0	
Secure Transporter	0	1	0	
Safety Compliance Facility	1	0	0	
Designated Consumption Establishment	0	0	0	
Educational Research License	0	0	0	
Marihuana Event Organizer	0	0	0	
Social Equity Class A Marijuana Grower	0	0	0	
Social Equity Class B Marijuana Grower	1	1	0	
Social Equity Class C Marijuana Grower	6	1	0	
Social Equity Excess Grower	0	0	0	
Social Equity Processor	1	1	0	
Social Equity Retailer	2	1	0	
Social Equity Class A Microbusiness	0	0	0	
Social Equity Microbusiness	0	0	0	
Social Equity Secure Transporter	0	0	0	
Social Equity Safety Compliance Facility	1	1	0	
Social Equity Designated Consumption	0	0	0	
Social Equity Marihuana Event Organizer	2	1	0	
July Total	92	89	0	

# 7. Active Licenses

	Active Licenses
	As of July 31, 2022
Class A Marijuana Grower	6
Class B Marijuana Grower	95
Class C Marijuana Grower	653
Excess Grower	116
Processor	164
Retailer	541
Class A Microbusiness	2
Microbusiness	13
Secure Transporter	24
Safety Compliance Facility	21
Designated Consumption Establishment	2
Educational Research License	0
Marijuana Event Organizer	43
Temporary Marijuana Event	4
July Total	1684

# 8. Application Processing Time

Application Processing Days (Calendar Days)			
July 1 - July 31			
License Type	Initial Applications	Renewal Applications	
Prequalification	61.90	-	
Class A Marijuana Grower	-	-	
Class B Marijuana Grower	41.89	9.25	
Class C Marijuana Grower	43.36	22.06	
Excess Grower	26.22	-	
Processor	41.60	16.56	
Retailer	39.71	25.37	
Class A Microbusiness	28.00	-	
Microbusiness	-	15.50	
Secure Transporter	-	28.00	
Safety Compliance Facility	52.00	-	
Designated Consumption Establishment	-	-	
Educational Research License	-	-	
Marijuana Event Organizer	8.50	-	
Temporary Marijuana Event	60.50	-	
Social Equity Class A Marijuana Grower	65.00	-	
Social Equity Class B Marijuana Grower	60.00	15.00	
Social Equity Class C Marijuana Grower	44.20	15.00	
Social Equity Excess Grower	-	-	
Social Equity Processor	41.50	6.00	
Social Equity Retailer	43.00	17.00	
Social Equity Class A Microbusiness	-	-	
Social Equity Microbusiness	42.00	-	
Social Equity Secure Transporter	-	-	
Social Equity Safety Compliance Facility	-	10.00	
Social Equity Designated Consumption Establishment	-	-	
Social Equity Marijuana Event Organizer	-	4.00	
Social Equity Temporary Marijuana Event	-	-	
July Step 2 Average	41.25	20.82	
July Total Average	43.71	-	

# 9. Actions Taken by the CRA

Disciplinary Actions Taken by the CRA					
July 1 - July 31					
License Type Warning Formal Complaint Final O					
Class A Marijuana Grower	0	0	0		
Class B Marijuana Grower	0	1	0		
Class C Marijuana Grower	10	19	1		
Excess Grower	11	3	0		
Processor	1	10	0		
Retailer	5	32	0		
Microbusiness	0	2	0		
Secure Transporter	0	1	0		
Safety Compliance Facility	0	2	0		
Designated Consumption Establishment	0	0	0		
Marijuana Event Organizer	0	0	0		
Temporary Marijuana Event	0	0	0		

# 10. <u>Applications not Processed within Established Time Requirements</u>

Applications Not Timely Processed		
July 1 - July 31		
Initial Renewal		
0	0	

# 11. Complaints and Investigations

Complaints and Investigations			
July 1 - July 31			
Enforcement & Legal Data	Amount		
Number of Complaints Received	131		
Number of Investigations Opened	98		
Number of Investigations Closed	74		
Average Time to Complete an Investigation* (Calendar Days)	44		
Number of Enforcement Actions Taken*	14		
* Includes both MMFL and AU data			

#### 12. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

"Regulated activity" means the particular activities, entities, facilities, and industries regulated by the agencies. Provided are all the hearings that have been involved with the CRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0 Litigation: 0

Circuit Court Appeals: 0

#### 13. Revenue and Expenses

	Application Fees		
	July 1 - July 31		
	Prequalification   Social Equity   Total		
July	\$97,050	\$25,350	\$122,400

	Regulatory Assessment Fees						
	July 1 - July 31						
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness
July	\$0	\$42,000	\$1,098,411	\$0	\$4,242	\$105,597	\$0
	Class A Microbusiness	Processor	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower
July	\$22,575	\$250,783	\$353,055	\$0	\$0	\$7,475	\$600
	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	
July	\$1,800	\$132,618	\$0	\$400	\$0	\$0	
	Social Equity Class A Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event	
July	\$0	\$45,600	\$17,908	\$0	\$0	\$750	
	Total Regulatory Assessment Fees						
July	\$2,083,814						

	Renewal Fees					
	July 1 - July 31					
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower
July	\$1,200	\$42,000	\$1,104,000	\$0	\$0	\$24,000
	Microbusiness	Class A Microbusiness	Processor	Retailer	Safety Compliance Facility	Secure Transporter
July	\$24,900	\$0	-\$24,000	\$239,383	\$30,000	\$0
	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment	Social Equity Marijuana Event Organizer	Social Equity Excess Grower
July	\$0	\$3,900	\$92,400	\$0	\$1,150	\$0
	Social Equity Microbusiness	Social Equity Class A Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter
July	\$0	\$0	\$15,600	\$19,500	\$27,000	\$0
	Total Renewal Fees					
July	\$1,601,033					

	Total Licensing Revenue Collected	
	July 1 - July 31	
	Amount	
July	\$3,807,247	

	Expenses
	July 1 - July 31
	Amount
State Employee Wages	\$430,695.36
State Employee Benefits	\$307,069.63
Materials and Equipment	\$200,195.65
July Total	\$937,960.64

#### 14. Social Equity Applications

	Social Equity Applications			
	July 1 - July 31			
	Received Eligible Ineligible			
July	21 14 2			

#### 15. Social Equity Education & Outreach

	Outreach Sessions	
	July 1 - July 31	
	Sessions Held	
July	2	

#### 16. Social Equity Application Assistance Provided

	<b>Application Assistance Provided</b>	
	July 1 - July 31	
	Number of Times	
July	3	

#### 17. Municipalities Opted In or Out of MRTMA

Municipalities		
As of July 31, 2022		
Opted In	Opted Out	
125	1382	

#### 18. Marihuana Retailers Approved for Home Delivery

Home Deliveries	
As of July 31, 2022	
Marihuana Retailers	
262	

# 19. Total Number of Employees Under the MMFLA and MRTMA

Number of Employees
As of July 31, 2022
25,106

# **Medical Marijuana Registry Program**

#### 1. Initial Applications

Initial Applications				
July 1 - July 31				
Received Issued Denied				
4,283				

#### 2. Renewal Applications

Renewal Applications			
July 1 - July 31			
Received Issued Denied			
2,168	2,141	143	

#### 3. Application Processing Time

Initial Applications (Calendar Days)					
July 1 - July 31					
Approvals			Denials		
Paper	Paper Online Combined		Paper	Online	Combined
3.45	0.02	1.09	3.66	0.33	2.86

Renewal Applications (Calendar Days)					
	July 1 - July 31				
Approvals			Denials		
Paper	Paper Online Combined		Paper	Online	Combined
3.58	0.02	1.11	3.60	0.77	2.84

# 4. Number of Applications Filed for Registry Identification Cards

	Applications Filed for Registry Identification Cards						
		July 1 - July 31					
	Origin	Original Applications		Renewals			Grand Total
	Paper	Online	Total	Paper	Online	Total	
July	1,280	2,801	4,081	658	1,483	2,141	6,222

# 5. Number of Qualifying Patients and Primary Caregivers Approved in Each County

As of July 31, 2022					
County	Patients	Caregivers	County	Patients	Caregivers
Alcona	458	54	Lake	199	28
Alger	547	82	Lapeer	2,872	434
Allegan	4,601	597	Leelanau	884	65
Alpena	705	69	Lenawee	2,509	339
Antrim	1,207	155	Livingston	3,096	318
Arenac	930	127	Luce	63	9
Baraga	126	16	Mackinac	158	24
Barry	1,800	197	Macomb	24,488	3,427
Bay	4,455	316	Manistee	318	42
Benzie	1,091	109	Marquette	233	54
Berrien	3,132	487	Mason	341	43
Branch	1,531	278	Mecosta	192	31
Calhoun	2,179	273	Menominee	313	70
Cass	1,227	217	Midland	2,165	236
Charlevoix	277	31	Missaukee	176	18
Cheboygan	596	55	Monroe	3,562	395
Chippewa	623	64	Montcalm	1,394	263
Clare	1,303	226	Montmorency	101	28
Clinton	2,500	297	Muskegon	2,478	304
Crawford	950	93	Newaygo	1,261	195
Delta	609	103	Oakland	31,625	3,330
Dickinson	413	95	Oceana	906	165
Eaton	2,592	363	Ogemaw	372	39
Emmet	113	19	Ontonagon	79	15
Genesee	7,894	1,022	Osceola	280	61
Gladwin	20	14	Oscoda	237	17
Gogebic	272	56	Otsego	78	18
Grand Traverse	1,316	91	Ottawa	2,803	269
Gratiot	217	40	Out of State	0	4
Hillsdale	911	163	Presque Isle	109	20
Houghton	205	26	Roscommon	527	45
Huron	446	31	Saginaw	3,131	345
Ingham	1,776	258	Saint Clair	3,540	481
Ionia	195	42	Saint Joseph	526	100
losco	133	15	Sanilac	686	89
Iron	134	26	Schoolcraft	35	14
Isabella	482	60	Shiawassee	2,065	271
Jackson	3,784	430	Tuscola	2,972	491
Kalamazoo	2,552	285	Van Buren	1,396	205
Kalkaska	306	43	Washtenaw	9,715	788
Kent	7,179	611	Wayne	40,008	3,214
Keweenaw	132	16	Wexford	1,061	167
			Total	210,873	24,023

#### 6. Registry Identification Cards Revoked

Registry Identification Cards Revoked		
Month Revoked		
July 0		

# 7. Nature of the Debilitating Medical Conditions of the Qualifying Patients.

As of July 31, 2022			
Condition	Percent of Total		
Agitation of Alzheimer's Disease	0.08		
AIDS	0.03		
Amyotrophic Lateral Sclerosis	0.02		
Arthritis	20.51		
Autism	0.40		
Cachexia or Wasting Syndrome	0.22		
Cancer	3.56		
Cerebral Palsy	0.13		
Chronic Pain	68.01		
Colitis	0.24		
Crohn's Disease	0.70		
Glaucoma	1.37		
Hepatitis C	0.37		
HIV Positive	0.32		
Inflammatory Bowel Disease	0.83		
Muscle Spasms	7.37		
Nail Patella	0.02		
Obsessive Compulsive Disorder	1.24		
Parkinson's Disease	0.05		
Post-Traumatic Stress Disorder	6.35		
Rheumatoid Arthritis	1.41		
Seizures	1.41		
Severe and Chronic Pain	37.05		
Severe Nausea	4.73		
Spinal Cord Injury	0.46		
Tourette's Syndrome	0.06		
Ulcerative Colitis	0.32		

#### 8. Number of Physicians Providing Written Certifications for Qualifying Patients

<b>Physicians Providing Written Certifications</b>		
As of July 31, 2022		
Month Physicians		
July	282	

#### 9. Applications not Processed within Established Time Requirements

Applications not Timely Processed		
July 1 - July 31		
Initial Renewal		
0	0	

#### 10. Revenue and Expenses

	Revenue Collected
	July 1 - July 31
	Amount
July	\$271,332.47

	Expenses
	July 1 - July 31
	Amount
State Employee Wages	\$175,324.63
State Employee Benefits	\$134,670.81
Materials and Equipment	\$144,066.36
July Total	\$454,061.80